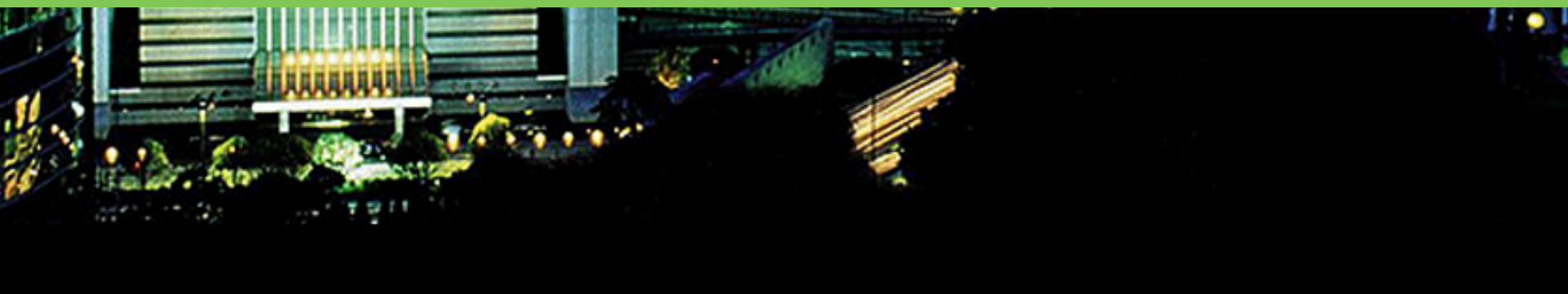




# Distributed Denial-of-Service (DDoS) Attacks: An Economic Perspective

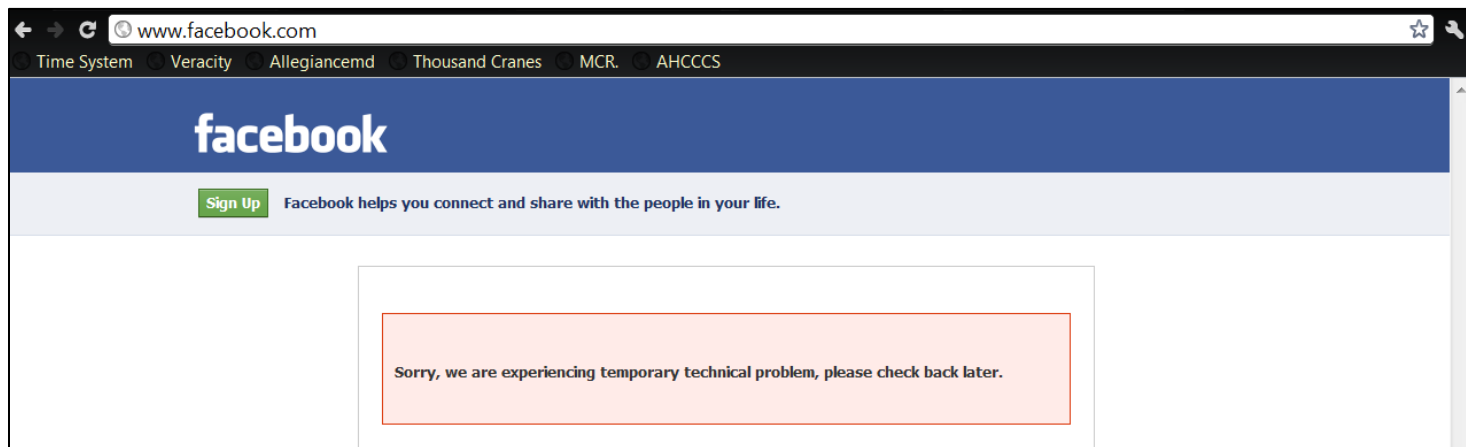
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# What Is DoS?

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When you type a URL for a particular website into your browser, you are sending a request to that site's computer server to view the page. The server can only process a certain number of requests at once, so if an attacker overloads the server with requests, it can't process your request. This is a "denial of service", also known as DoS, because you can't access that site.



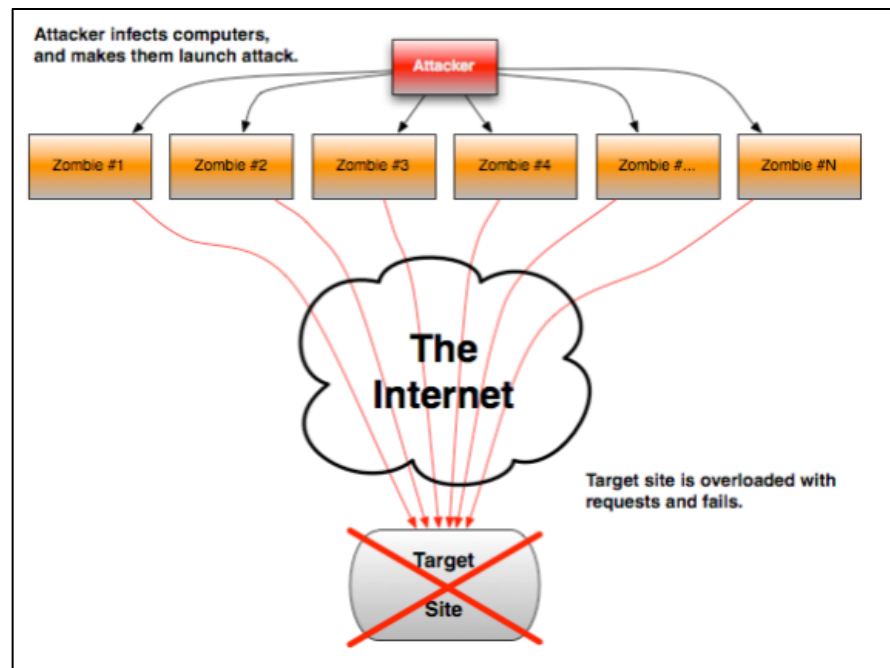
It attempts to

- Make a computer resource unavailable to its intended users
- Prevents an Internet site or service from functioning efficiently or at all, temporarily or indefinitely

# What Is DDoS?

DDoS → **Distributed** Denial-of-Service (DoS) Attack

By taking advantage of security vulnerabilities or weaknesses, an attacker could take control of your computer. He or she could then force your computer to send huge amounts of data to a website. The attack is "distributed" because the attacker is using multiple computers, including yours, to launch the denial-of-service attack.



# History

June 2010  
Iranian elec  
trigger DDoS  
against Iran  
governmen

Oct  
DDoS  
servic  
DNS

Novem  
Arguably th  
first DDoS "  
Robert Morr  
unintention  
on the nasc

→ thehackernews.com/2016/09/ddos-attack-iot.html

## World's largest 1 Tbps DDoS Attack launched from 152,000 hacked Smart Devices

Tuesday, September 27, 2016 Swati Khandelwal

124 Like 10K Share 9020 Tweet 878 Share 476 share 10.6K



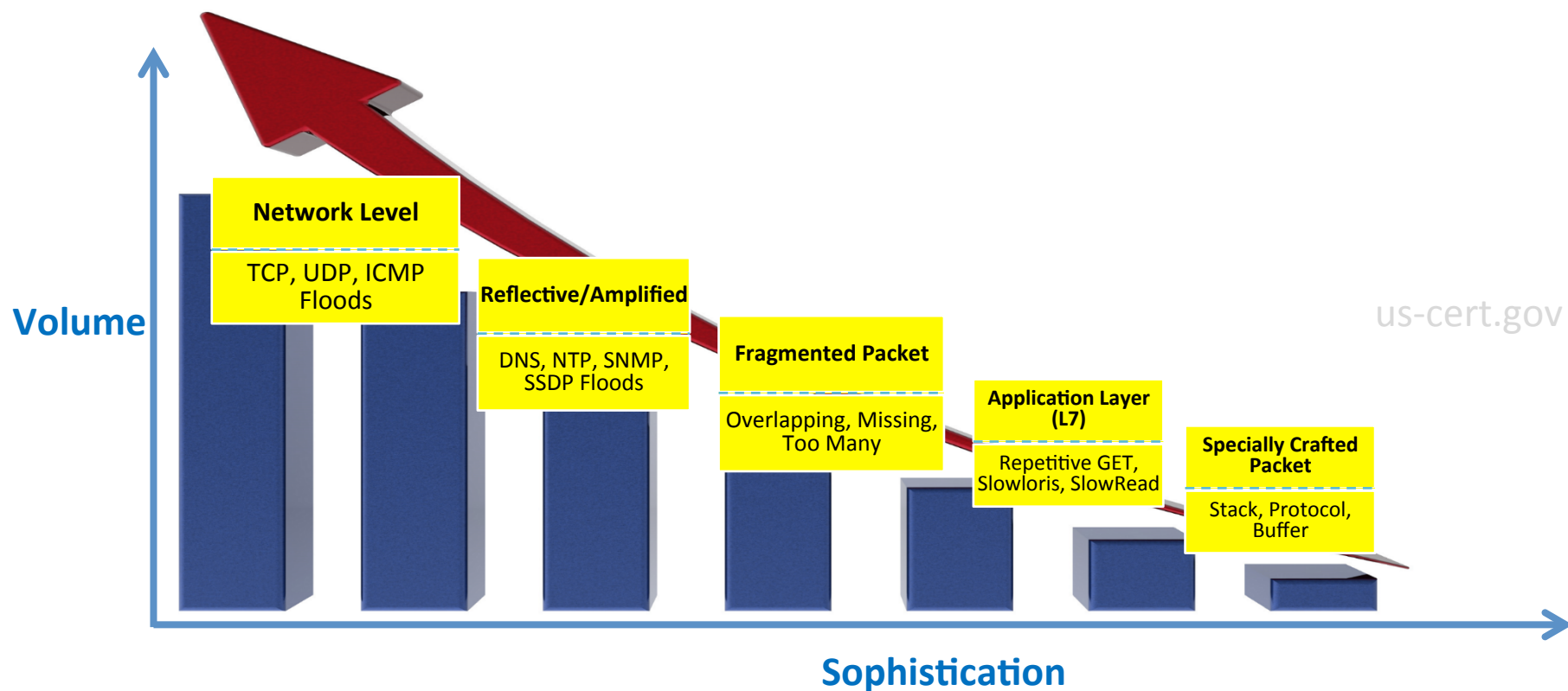
Do you know — Your Smart Devices may have inadvertently participated in a record-breaking largest cyber attack that Internet has just witnessed.

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that his site was  
S attack of

September 2016  
net service provider OVH  
ope tweets that his  
rk was affected on Sept.  
simultaneous DDoS  
cs approaching 1T bps.  
eak attacks came in at  
bps and 799G bps.

# DDoS Category



# Motives

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**Protest**



**Extortion**



**Flaunt**







# The Financial Impact

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## Direct Costs

- Loss of revenue
- Loss of productivity
- Personnel costs – IT operations/security teams
- Personnel costs – Help desk
- Specialized Consultants
- Customer credits/Service level agreement enforcement
- Legal/Compliance
- Public relations



# The Financial Impact

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## Indirect Costs

- Damage to brand
- Customer loss
- Theft of vital data
- Opportunity cost

# The Cost of DDoS Attack

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- Frost & Sullivan, “Global DDoS Mitigation Market Research Report”, July 2014  
“For some financial and web-based business, DDoS attacks can result in **millions of dollars of damages per hour.**”
- Ponemon Institute, “Cyber security on the offense: A study of IT security experts”, November 2012  
“The average amount of downtime following a DDoS attack is **54 minutes and the average cost for each minute of downtime is \$22,000.**”

# The Cost of DDoS Attack

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- IDC Research, “Breach Is a Foregone Conclusion: DDoS”, October 2015  
“DDoS is no longer an annoyance threat. In fact, it hasn’t been for several years. There is real loss and real cost, and companies of all industries and sizes are vulnerable.”

# DDoS Attack Cost Model

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**Company Profile:** The company is an online retailer offering discounted name brand office furniture including chairs, desks, cabinets and artwork. They also offer bulk consumable office supplies and their current trailing 12-month revenue is \$35,000,000. Their IT operations team consists of 4 engineers and they have a separate help desk staffed to receive calls from both internal employees and online customers. There are 2 full time employees staffing the help desk at any given time.

# DDoS Attack Cost Model

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**Scenario:** The company was the victim of a DDoS attack that resulted in a complete outage of their online store. Customers were not able to browse the store or complete purchases for the duration of the outage.

# DDoS Attack Cost Model

	Outage Duration						
	30 Minutes	2 Hours	5 Hours	8 Hours	1 Day	3 Days	Notes
<b>Direct Costs</b>							
Loss of revenue	3,600	14,400	36,000	57,600	172,800	518,400	1
Loss of productivity							
IT operations	108	430	1,076	1,721	5,163	15,490	2
Help desk	10	40	100	160	480	1,440	3
Consultants	1,600	2,000	2,400	3,000	4,000	8,000	4
Customer credits/SLA	3	11	27	43	128	383	5
Legal/compliance							
Public relations			1,200	1,200	2,400	3,000	6
<b>Indirect Costs</b>							
Damage to brand							
Theft of data							
Customer loss				35,000	87,500	175,000	7
Opportunity cost							
<b>Total cost (\$ USD)</b>	5,320	16,881	40,802	98,724	272,471	721,713	



# RoI: A Three Year Cost Analysis

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A comprehensive security survey of over **370 networking** and security managers from more than 14 industries reported that respondents experienced a **weighted average of 4.5 DDoS attacks per year** and an **average attack duration of 8.7 hours**.

**SANS Institute**

“DDoS Attacks Advancing and Enduring”, February 2014

# RoI: A Three Year Cost Analysis

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Online Retailer DDoS Attack Cost Analysis	
Single incident cost (8 hour)	\$98,724
Estimated Three year cost	Single incident cost x 13.5 = \$1,332,770
Estimated Monthly cost	<b>\$36,743</b>

**THANK YOU**